

BESTIND Blue CRM





About BESTIND

We, **BESTIND** from 2008 are a leading firm affianced in offering ERP and Management Software. Our provided range consists of Customer Relationship Management Service, HR Payroll Software Solutions, and ERP Software for all businesses. The software provided by us is user-friendly and helps in generating simple interfaces for the better understanding of the needs of various industries. In addition to this, offered software is applauded in the market owing to their client-focused approach, easy installation, low complexity, excellent module division, and perfect execution and with extraordinary Service and Support. We are on a mission to exceed your expectations and form a long term, mutually beneficial relationship with you.

What is Blue CRM?

Management Software where one can manage all their leads, Opportunities, Clients along with ongoing projects. Bestind Blue CRM is a customized Customer Relationship Management Software where one can manage all their leads, Opportunities, Clients along with ongoing projects. Bestind Blue CRM is a customized Customer Relationship Management Software where one can manage all their leads, Opportunities, Clients along with ongoing projects. Bestind Blue CRM is a customized Customer Relationship Management Software where one can manage all their leads, Opportunities, Clients along with ongoing projects. BESTIND Blue CRM can help keep track of business leads and contacts, to allow both sales and marketing team to personalize communication. By intelligently storing and managing your customers data, a CRM system increases lead volume, helping your marketing team find new customers faster. It supports your sales teams in closing more deals faster.



FEATURES

1. WhatsApp Integration:

- Send WhatsApp directly from lead.
- Send Reminder Notification on employee WhatsApp.
- It will save your SMS expenses.
- Send proposal on WhatsApp
- Send Invoice on WhatsApp.
- Recurring Invoice on WhatsApp.



2. Leads Management

- Profile
- Contacts
- Proposals
- Tasks
- Attachments
- Reminders
- Call Notes
- Meetings
- SMS
- Email



3. Opportunity Management

- Profile
- Contacts
- Proposals
- Tasks
- Attachments
- Reminders
- Call Notes
- Meetings
- SMS
- Email



4. Clients Management

- Profile
- Contacts
- Notes
- Items
- Invoices
- New Enquiries
- Payments
- Credit Note
- Expenses
- SMS



5. Pre Leads

- Profile
- Contacts
- Notes

To Filter Junk leads in CRM we use Preleads.



7. Sales Management

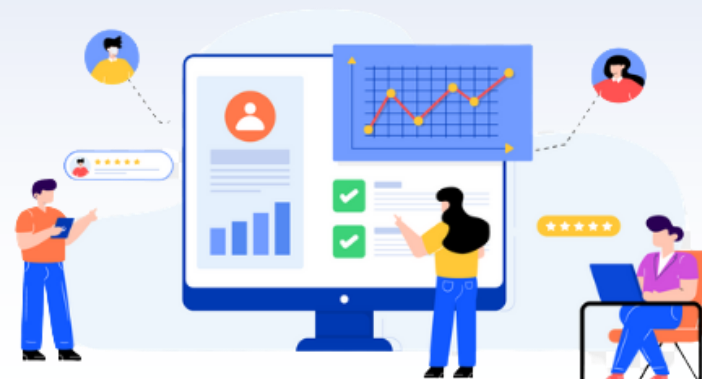
- Proposals
- Estimates
- Invoices
- Recurring Invoice
- Payments
- Items
- Credit Notes

6. External Leads

Fetch Leads from other B2B Portals example:

- India Mart
- Sulekha
- Justdial

And all the portals which provide API



8. Projects Management

- Mile Stones
- Mile Stone Tasks
- Projects Member
- Notes
- Projects Timesheets
- Sales
- Gantt View Chart
- Tickets
- Project Progress
- File Attachments



OTHER FEATURES

- Be** Tasks Management
- Be** Support Ticket management
- Be** Expenses Management
- Be** Contracts Management
- Be** Excel Reports
- Be** Team Management
- Be** User wise Leads
- Be** Opportunities & Clients
- Be** Multiple Email Templates
- Be** Roles Management
- Be** Web to Lead Form
- Be** Email Integration




Special Features

- **Tasks & Roles Management**
- **Support Ticket management**
- **Expenses/Team & Contract Management**
- **Excel Reports**
- **User wise Leads**
- **Opportunities & Clients**
- **Multiple Email Templates**



Contact Us

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